

## Lumico expands into California & Washington Get great rates and added benefits for your clients

Lumico is excited to offer competitive Med Supp plans in 40 states (and counting).

Plus, our recently expanded state footprint in CA and WA comes with added benefits for your clients, without any added costs.

### Now that's a win-win.



## How Lumico stacks up

		Elips Life	MoO	BCBS	Cigna	Humana
Age 65 <sup>4</sup>	СА	\$116.82	\$130.65	\$122.76	\$128.82	\$147.20
Age 72 <sup>4</sup>	СА	\$153.63	\$175.35	\$189.72	\$169.51	\$163.30
All ages⁵	WA	\$185.00	\$184.00	\$188.70	\$185.14	\$204.72

<sup>4</sup>CA rates shown are offered in ZIP Code 95476 for Plan G, Female, Non-Tobacco, after HHD, effective 8/31/22. <sup>5</sup>WA is community-rated, so the rate is the same for all ages and genders.

#### What we offer:

- **Plans in 40 states**<sup>3</sup> underwritten by Lumico and Elips Life
- **Great rates** some of the lowest in many key markets
- **Easy e-App** so you can write business any time, anywhere

## Silver&Fit® Membership: An added benefit for Med Supp policyholders\*

Offer your CA and WA clients more (at no cost!) through an exclusive Silver&Fit® Membership, including:

# Silver&Fit.



- Access to 19,500+ gyms and select YMCAs nationwide
- Live workouts on Facebook Live and YouTube
- One Home Fitness Kit per benefit year like fitness trackers, or strength and yoga equipment
- **One-on-one coaching** and personalized exercise plans
- **Rewards** for tracking activity on wearable fitness devices
- **The Well-Being Club** with articles, videos, and live-streaming classes and events

\*The Silver&Fit program is provided by American Specialty Health Fitness, Inc. (ASH Fitness), a subsidiary of American Specialty Health Incorporated (ASH) on behalf of Elips Life. Silver&Fit and the Silver&Fit logo are trademarks of ASH and used with permission herein. Participating facilities and fitness chains may vary by location and are subject to change. Kits and rewards are subject to change.

<sup>1</sup>These ratings reflect claims paying ability but are not a guarantee of future performance, as of September 2021. <sup>2</sup>BBB rating is current as of January 2022 and is not a guarantee of a business's reliability or performance, <sup>3</sup>Product availability varies by state. For a complete list of Lumico's carriers and underwriting companies, visit www.lumico.com.